# Q4:Quarterly Industry Update

AS OF December 31, 2020



## Aerospace and Defense

**INDUSTRY SUMMARY** 

COGENT VALUATION identified Aerospace and Defense publicly traded companies, IPOs, and recent M&A transactions within the Aerospace and Defense industry, which provides a basis for market and transaction pricing that can be used by your firm in estimating market sentiment and its impact on your firm's value. Over the last year since December 31, 2019, the median 52-week share price return of the Aerospace and Defense industry was 47.6%. Between December 31, 2019 and December 31, 2020, the median EV/EBITDA multiple increased from 11.7 to 14.3. Furthermore, the median price-to-earnings multiple increased from 22.9 to 31.0 over the same period. The median revenue growth and EBITDA margins for the industry for the quarter were 1.9% and 10.4%, respectively

Public Company Key Statistics

Median 52-Week Return

7.5%

Median EV/EBITDA Multiple

14.3x

Median Year to Date Return

7.7%

Median Price/Earnings Multiple

31x

Median EV/Revenue Multiple

1.5x

Median EV/Gross CF Multiple

31x

#### Comparable Public Company Market Price Returns as of December 31, 2020

	2020	3 Month	1 Year	2 Year	3 Year	2019	2018	2017
AAR Corp.	12.3%	12.3%	31.2%	4.4%	8.0%	-5.0%	18.9%	25.7%
Ability Inc.	-25.5%	-25.5%	-83.4%	N/A	N/A	-56.8%	-84.1%	-72.0%
Aerojet Rocketdyne Holdings, Inc.	-10.4%	-10.4%	28.9%	0.5%	2.9%	12.9%	73.8%	14.6%
DigitalGlobe, Inc.	-19.0%	-19.0%	62.4%	9.5%	6.2%	21.0%	109.3%	-9.0%
Ducommun Incorporated	-8.9%	-8.9%	-57.8%	10.9%	6.5%	-57.7%	-46.3%	-61.3%
Elbit Systems Ltd.	-21.4%	-21.4%	N/A	25.3%	26.0%	-55.3%	N/A	N/A
Embraer S.A.	-15.4%	-15.4%	-12.5%	-22.5%	-20.7%	-38.1%	47.0%	N/A
Engility Holdings, Inc.	-14.1%	-14.1%	3.4%	6.2%	-9.5%	-26.2%	1.4%	71.6%
Esterline Technologies Corporation	-10.1%	-10.1%	17.6%	-0.3%	-6.3%	-15.6%	22.5%	-4.4%
Northrop Grumman Corporation	-20.9%	-20.9%	-59.5%	27.2%	29.0%	42.4%	-55.3%	-2.0%
Orbital ATK, Inc.	48.3%	48.3%	72.5%	15.8%	-9.8%	65.1%	9.3%	40.2%
Raytheon Company	8.9%	8.9%	44.4%	29.9%	20.5%	14.0%	28%	-4.9%
Rockwell Collins, Inc.	8.2%	8.2%	20.5%	6.7%	10.4%	0.5%	9.3%	1.5%
SIFCO Industries, Inc.	-17.9%	-17.9%	48.0%	-33.2%	-40.3%	-19.5%	-67.4%	13.4%
Sparton Corporation	4.8%	4.8%	1.0%	-10.3%	-7.5%	19.3%	-29.5%	1.4%
Spirit AeroSystems Holdings, Inc.	0.0%	0.0%	34.7%	2.5%	19.8%	16.5%	16.3%	26.3%
TAT Technologies, Ltd.	4.1%	4.1%	39.9%	22.5%	11.6%	18.2%	10.8%	-16.1%
Teledyne Technologies Incorporated	0.9%	0.9%	28.9%	10.0%	9.5%	38.7%	-13.7%	11.8%
Median of Industry Public Companies	2.5%	2.5%	26.1%	6.7%	6.5%	14.9%	-14.4%	3.8%

Lowest Return Multiple year periods are calculated as the average annual return.

Median Return

Highest Return

### Public Company Median Multiples by Quarter

	12/31/20	9/30/20	6/30/20	3/31/19	12/31/19	9/30/19	6/30/19	3/31/19
EV/Revenues Multiple	1.5x	1.6x	1.5x	1.5x	1.6x	1.3x	1.4x	1.4x
EV/EBITDA Multiple	14.3x	13.6x	14.3x	14.0x	13.0x	12.3x	11.6x	12.1x
Price/Earnings Multiple	31.0x	30.2x	29.8x	28.1x	26.8x	25.1x	24.3x	23.8x
EV/Gross Cash Flows Multiple	31.0x	27.0x	28.1x	24.8x	23.5x	24.4x	22.8x	19.0x

Highest Multiple Lowest Multiple Median Multiple

#### Industry Initial Public Offerings — Aerospace and Defense (dollars in millions, except share prices)

Offer Date	Company Name	Offer Price	Shares Offered	Amount Raised	Total Assets	Debt	LTM Revenues	LTM EBITDA	LTM Net Income	LTM Cash Flows
11/27/20	Velocity Composites plc	\$1.10	16.5	\$18.7	\$10.6	\$2.9	\$21.8	\$0.0	(\$0.3)	\$0.4
8/26/20	UUV Aquabotix Limited	\$0.15	35.0	\$5.2	\$4.7	\$0.2	\$0.8	N/A	\$0.1	\$0.2
3/20/20	DroneShield Limited	\$0.15	35.0	\$5.2	\$4.7	N/A	N/A	N/A	N/A	N/A
10/7/19	GomSpace Group AB (publ)	\$1.54	8.0	\$12.3	\$4.0	\$1.2	\$4.9	\$0.6	\$0.2	\$0.8
11/18/17	Hizeaero Co., Ltd.	\$15.42	4.4	\$67.5	N/A	\$30.9	N/A	N/A	\$2.5	\$7.1
9/30/15	LIG Nex1 Co., Ltd.	\$64.19	6.9	\$442.9	\$1,569	\$136.2	\$1,427.5	\$126.3	\$58.8	\$153.2
2/23/15	Martin Aircraft Company Limited	\$0.30	67.5	\$20.3	\$1.1	\$0.0	\$0.0	(\$3.2)	(\$3.2)	(\$3.1)
12/22/14	AeroSpace Technology of Korea Inc.	\$8.66	2.9	\$24.7	N/A	N/A	N/A	N/A	N/A	N/A
11/16/14	Remote Monitored Systems plc	\$0.13	8.1	\$1.0	N/A	N/A	N/A	N/A	N/A	N/A
7/9/14	Starburst Holdings Limited	\$0.25	50.0	\$12.5	\$35.8	\$6.0	\$16.7	\$8.4	\$6.9	\$8.7
6/24/14	FACC AG	\$12.91	20.4	\$263.3	\$819.3	\$292.3	\$769.3	\$114.4	\$39.9	\$129.6
12/22/13	Figeac Aero Société Anonyme	\$12.59	1.9	\$24.0	\$291.5	\$113.1	\$180.3	\$39.3	\$15.3	\$50.5
6/27/13	Delta Drone SA	\$6.37	0.6	\$3.8	\$6.7	\$1.8	\$2.7	(\$0.8)	(\$0.6)	(\$0.7)
4/10/12	Erickson Incorporated	\$8.00	3.8	\$38.4	\$245.5	\$131.9	\$160.0	\$25.0	\$15.9	\$32.3
11/28/11	AVTECH Sweden AB (publ)	\$0.86	2.5	\$2.2	N/A	\$1.1	\$0.0	\$0.1	\$0.0	\$0.2
	Median of all IPOs	nm	nm	\$18.7	\$10.6	\$4.4	\$21.8	\$3.2	\$1.3	\$3.9

#### Size of Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

Transaction Date	<sup>1</sup> Target	Acquirer	Transaction Size	% Bought	LTM Revenues	LTM EBITDA	EV/ Revenues	EV/ EBITDA
12/2/20	Applied Defense Solutions, Inc.	L3 Technologies, Inc.	\$50.0	100%	\$21.3	\$34.3	1.2x	12.5x
11/12/20	Beaver Aerospace & Defense, Inc.	Héroux-Devtek Inc.	\$23.5	100%	\$7.4	N/A	N/A	N/A
6/6/	Orbital ATK, Inc.	Northrop Grumman Corp.	\$9,429.0	100%	\$6,074.0	N/A	2.2x	N/A
4/24/19	Extant Components Group	TransDigm Group	\$525.0	100%	N/A	N/A	N/A	N/A
7/2/18	Zodiac Aerospace	Safran SA	\$9,763.8	100%	\$30.0	N/A	N/A	N/A
6/6/18	Tenax Aerospace, LLC	NTC Group, Inc.	\$9,429.0	100%	\$4,515.0	N/A	N/A	N/A
4/24/18	Extant Components Group	Zhejiang Science and Technology Investment Co., Ltd.	\$525.0	100%	N/A	\$606.3	2.8x	13.3x
3/2/18	Zodiac Aerospace	Littelfuse, Inc.	\$9,763.8	100%	\$5,773.4	N/A	N/A	N/A
1/9/18	Tenax Aerospace, LLC	Advanced Energy Industries, Inc.	\$220.0	100%	N/A	\$22.4	1.3x	15.6x
12/31/17	Acro Aircraft Seating Ltd.	Sonaca SA	\$73.7	100%	\$40.2	N/A	N/A	N/A
7/10/17	U.S. Sensor, Corp.	Liberty Hall Capital	\$24.0	86%	N/A	N/A	N/A	N/A
7/5/17	Excelsys Technologies Ltd.	Rockwell Collins, Inc.	\$365.7	100%	\$11.6	N/A	N/A	N/A
12/9/16	IPI Solutions Ltd.	Ideagen PLC	\$8.9	100%	\$2.1	\$0.4	3.3x	16.5x
12/1/16	Camber Corporation	Huntington Ingalls	\$380.0	100%	\$364.0	N/A	1.0x	N/A
11/16/16	The Radiant Group, Inc.	DigitalGlobe, Inc.	\$140.0	100%	N/A	N/A	N/A	N/A

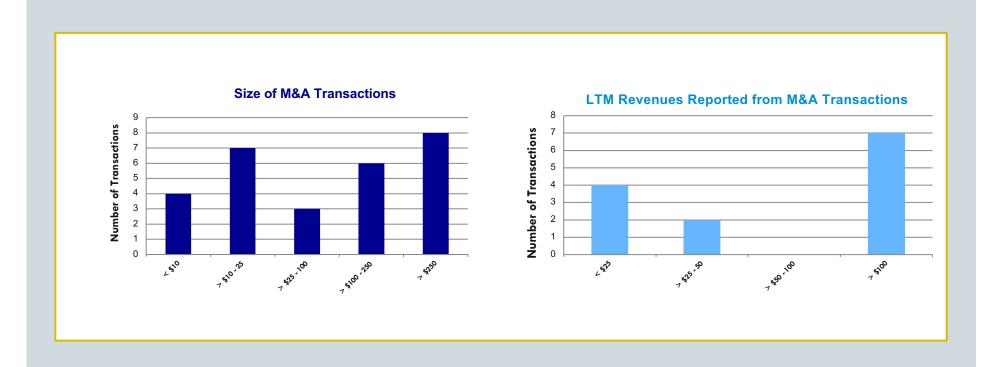
(Continued on next page) USA International

#### Size of Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

(Continued from previous page)

Transactior Date	<sup>1</sup> Target	Acquirer	Transaction Size	% Bought	LTM Revenues	LTM EBITDA	EV/ Revenues	EV/ EBITDA
11/17/19	NanoSpace AB	GS Sweden AB	\$11.9	100%	\$364.0	N/A	1.0x	N/A
9/16/16	Honeywell Technology	KBR Holdings, LLC	\$67.4	100%	N/A	N/A	N/A	N/A
1/9/17	American Science	OSI Systems, Inc.	\$8.9	100%	N/A	N/A	N/A	N/A
1/4/17	Crimson Trace Corporation	Smith & Wesson	\$380.0	100%	N/A	N/A	N/A	N/A
12/22/16	Explomo Technical Services	N/A	\$140.0	100%	\$103.0	(\$0.4)	1.8x	N/A
12/21/16	Kreisler Manufacturing	United Flexible, Inc.	\$140.0	100%	\$44.0	N/A	2.2x	N/A
12/9/16	Sarl Techno-Meca	Tecnoquark Trust, S.A.	\$2.2	100%	N/A	N/A	N/A	N/A
12/1/16	Kent Periscopes Ltd.	Gooch & Housego plc	\$34.5	100%	\$34.4	\$3.7	0.8x	7.6x
	Median of the 24 M&A Transaction Ta	argets	\$2.8	100%	\$3.3	\$0.7	0.8x	4.2x

#### Size of Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)





#### **Definitions of Financial Terms Used in this Quarterly Industry Update:**

Enterprise Value (EV): Market Value of Equity + Market Value of Debt —Cash

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): Profitability metric sometimes also referred to as operating profit or operating earnings.

Gross Cash Flows: Net Income + Depreciation and Amortization Expense Latest Twelve Months (LTM): Financial information is as of the latest twelve months through the date of this Quarterly Industry Update.

Disclosures and Limitations: This research report is for informational and discussion purposes only. Information presented herein is not investment advice of any kind to any person and does not constitute a recommendation as to the purchase or sale of any interests or as to any other course of action. General, financial, and statistical information concerning the details of this report and related industry are from sources Cogent Valuation believes to be reliable. Cogent Valuation has accurately reflected such information in this research report; however, Cogent Valuation makes no representation as to the sources' accuracy or completeness and has accepted this information without further verification. Neither all nor any part of the content of this report may be conveyed to the public through advertising, public relations, news, sales, mail, direct transmittal, or other media without the prior written consent of Cogent Valuation. Cogent Valuation's research is as of the date reported herein. Cogent Valuation has no affiliation with any of the companies comprising the industry used as a basis for research in this report, nor does Cogent Valuation hold any investments in the companies listed herein. The content of this report may be used, in part, as a basis for any work that Cogent Valuation performs for you in the future at the sole discretion of Cogent Valuation. THIS REPORT IS NOT TO BE USED OR CONSIDERED UNDER ANY CIRCUMSTANCE BY ANYONE AS INVESTMENT ADVICE.



COGENT VALUATION is a nationally recognized full service business valuation firm that has provided independent valuation and financial advisory opinions in thousands of situations since 1991. These assignments include the valuation of companies and pass-through entities, their securities, and their intangible assets ranging in size from small, closely-held businesses and start-ups, to corporations with market values over a billion dollars, covering almost every industry and all types of transactions. With the collective backgrounds of our managing directors and professional staff, Cogent Valuation brings substantial large deal experience to bear on our middle market transaction opinions. Cogent Valuation utilizes proprietary research, intensive due diligence, and the experience and insights of its professionals to produce thoughtful, well-documented opinions that have consistently withstood the scrutiny of clients and their advisors, investors, regulators, and courts.

This industry research is provided at no charge to Cogent Valuation's clients. Research or detailed information not covered in this report can be obtained for a fee. **Contact Steven Kam at 415-392-0888 and**kam@cogentvaluation.com
for additional information or questions in connection with this research report.