# Q4: Quarterly Industry Update

AS OF December 31, 2018



## **Television Broadcasting**

#### INDUSTRY SUMMARY

COGENT VALUATION identified Television Broadcasting publicly traded companies, IPOs, and recent M&A transactions within the Television Broadcasting industry, which provides a basis for market and transaction pricing that can be used by your firm in estimating market sentiment and its impact on your firm's value. Over the last year since December 31, 2017, the median 52-week share price return of the Television Broadcasting industry was -14.1%. Between December 31, 2016 and December 31, 2018, the median EV/EBITDA multiple decreased from 9.9 to 8.3. Furthermore, the median price-to-earnings multiple decreased from 15.9 to 12.1 over the same period. The median revenue growth and EBITDA margins for the industry for the quarter were 1.9% and 23.1%, respectively.

Public Company Key Statistics	Median 52-Week Return -14.1%	Median 3-Year CAGR Return -2.5%	Median EV/Revenue Multiple 2.4x
	Median EV/EBITDA	Median Price/Earnings	Median EV/Gross CF
	Multiple	Multiple	Multiple
	8.3X	12.1X	10X

#### Comparable Public Company Market Price Returns as of December 31, 2018

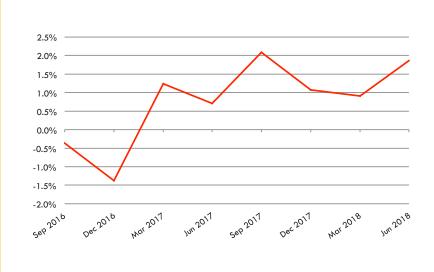
	YTD	3 Month	1 Year	2 Year	3 Year	2016	2015	2014
AMC Networks Inc.	1.5%	-4.4%	-11.9%	-14.9%	-4.6%	8.5%	17.1%	-6.4%
CBS Corporation	-25.9%	-12.9%	-25.9%	11.9%	0.9%	14.2%	-14.8%	-13.2%
Central European Media Enterprises	-40.2%	-9.7%	35.5%	31.5%	12.4%	-4.6%	-16.2%	-16.4%
Crown Place VCT PLC	5.8%	4.3%	14.1%	-3.6%	-9.8%	-3.4%	-10.1%	-5.9%
Discovery Communications, Inc.	10.5%	-4.2%	-26.3%	-8.4%	-11.4%	-0.9%	-22.6%	-23.8%
Entravision Communications	-59.3%	-34.3%	-24.2%	-3.7%	2.0%	40.4%	19.0%	6.4%
Grupo Televisa, S.A.B.	-32.6%	-14.5%	-38.5%	-17.2%	-10.8%	2.6%	-20.1%	12.6%
Scripps Networks Interactive, Inc.	-11.6%	-8.2%	-28.1%	24.4%	-5.6%	3.7%	-26.7%	-12.9%
Twenty-First Century Fox, Inc.	39.4%	6.3%	13.3%	12.8%	-6.9%	4.9%	-29.3%	9.2%
Viacom, Inc.	-16.6%	0.8%	-33.4%	-13.5%	-27.1%	-6.5%	-45.3%	-13.8%
Median of Industry Public Companies	-14.1%	-6.3%	-25.1%	-3.7%	-6.3%	3.1%	-18.2%	-9.6%

Multiple year periods are calculated as the average annual return.

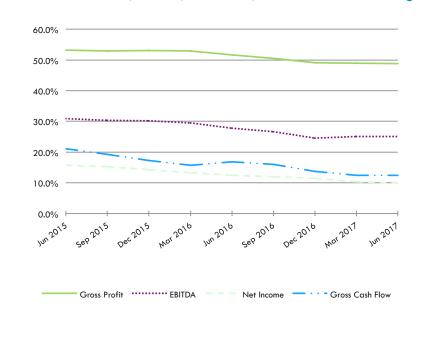
Highest Return Lowest Return

Median Return

#### Industry Revenue Growth and Profit Margins for the Past Two Years



Median Quarterly Revenue Growth of All TV Broadcasting Companies



Median Gross Profit, EBITDA, Net Income, and Gross Cash Flow Margins

#### Public Company Median Multiples by Quarter

	12/31/18	9/30/18	6/30/18	3/31/18	12/31/17	6/30/17	3/31/17	12/31/16
EV/Revenues Multiple	2.4x	2.8x	2.4x	2.5x	2.6x	2.6x	2.7x	3.4x
EV/EBITDA Multiple	8.3x	11.0x	10.1x	9.1x	9.7x	9.6x	10.8x	10.1x
Price/Earnings Multiple	12.1x	10.6x	8.8x	12.5x	14.7x	15.8x	17.8x	15.3x
EV/Gross Cash Flows Multiple	10.0x	11.6x	10.6x	11.3x	18.5x	19.7x	21.8x	18.3x
Highest Multiple	Median	Multiple						

## Industry Initial Public Offerings—Industry: Television Broadcasting (dollars in millions, except share prices)

Offer Date	Company Name	Offer Price	Shares Offered	Amount Raised	Total Assets	Debt	LTM Revenues	LTM EBITDA	LTM Net Income	LTM Cash Flows
5/31/16	GTN Limited	\$1.38	98.9	\$136.1	\$357.1	\$96.8	\$162.5	\$29.4	(\$24.1)	\$29.4
5/11/11	Phoenix New Media Limited	\$11.00	12.8	\$140.4	\$473.1	\$0.0	\$603.4	\$50.0	\$33.1	\$51.2
10/31/06	RR Media Ltd.	\$12.50	3.8	\$47.5	\$27.3	\$0.0	\$40.5	\$11.9	\$7.0	\$13.8
5/31/06	CTC Media, Inc	\$14.00	24.7	\$345.9	\$288.5	\$21.2	\$273.6	\$133.7	\$72.0	\$137.0
3/23/06	Global Traffic Network Inc.	\$5.00	3.8	\$19.0	\$6.6	\$2.2	\$15.4	\$2.5	\$1.4	\$2.8
11/24/03	Nexstar Media Group, Inc.	\$14.00	10.0	\$140.0	\$557.2	\$462.7	\$270.1	\$103.3	(\$96.5)	\$115.9
9/23/03	Journal Communications, Inc.	\$15.00	17.3	\$258.8	\$742.9	\$75.0	\$824.6	\$167.2	\$61.6	\$212.8
5/31/16	Median of all IPOs	nm	nm	\$140.0	\$357.1	\$21.2	\$270.1	\$50.0	\$7.0	\$51.2

Multiple year periods are calculated as the average annual return.

Highest Return

Lowest Return Median Return

# Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

Transaction Date	Target	Acquirer	Transaction Size	% Bought
11/1/18	KRBK-TV of KRBK LLC	Nexstar Broadcasting, Inc.	\$17.6	100%
7/31/18	Nova TV d.d.	Slovenia Broadband S.a r.l.	\$100.2	95%
2/15/18	Midwest Television, Inc.	TEGNA Inc.	\$325.0	100%
10/2/17	Katz Broadcasting, LLC	The E.W. Scripps Company	\$292.0	52%
8/31/17	(Broadcasting Company)	Bettwork Industries Inc.	\$2.9	100%
2/1/17	Asia Television Limited	Rende Finance Limited	\$64.4	95%
12/8/16	RCN Corporation	TPG Capital, L.P.	\$1,600.0	85%
9/30/16	Starz	Lions Gate Entertainment	\$191.2	100%
9/9/16	HC Operating Company, LLC	WideOpenWest Finance	\$31.3	100%

USA

International Highest

Median

Lowest

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## Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

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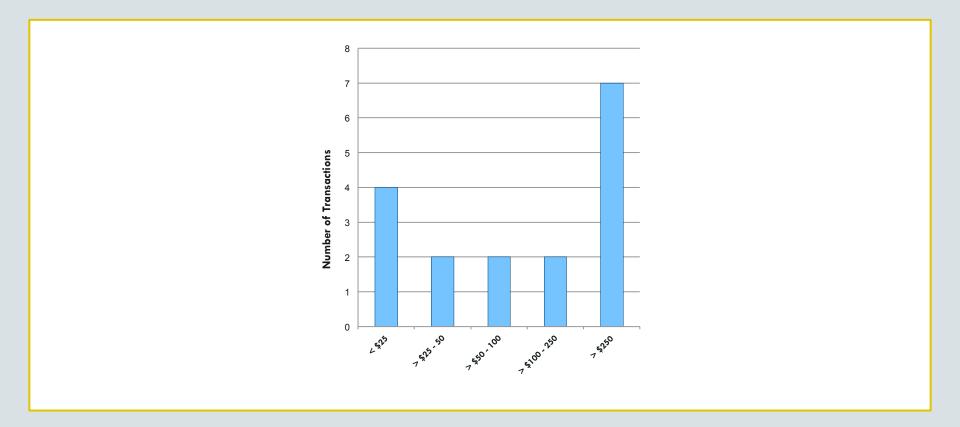
Transaction Date	Target	Acquirer	Transaction Size	% Bought
4/1/16	Shaw Media Inc.	Corus Entertainment Inc.	\$1,867.9	100%
3/1/16	The Tennis Channel	Sinclair Broadcast Group	\$350.0	100%
2/29/16	UTV Ltd.	ITV Broadcasting Limited	\$154.8	100%
2/1/16	Reiten Television	Nexstar Broadcasting Group	\$44.0	100%
1/26/16	Joker Productions	Splendid Entertainment	\$4.1	100%
1/4/16	International Broadcast Corp.	Spanish Broadcasting System	\$1.9	100%
12/7/15	TV3 Television Network	UPC Ireland B.V.	\$96.6	100%
12/1/15	K4 Media Holdings, LLC	Maxair Media, LLC	\$1.3	100%
4/1/16	Shaw Media Inc.	Corus Entertainment Inc.	\$98.2	100%
	Median of the 18 M&A Transaction	Targets	\$96.6	100%

USA

International Highest

Lowest Median

#### Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions) as of December 31, 2018





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Definitions of Financial Terms Used in this Quarterly Industry Update:

Enterprise Value (EV): Market Value of Equity + Market Value of Debt -Cash

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): Profitability metric sometimes also referred to as operating profit or operating earnings.

Gross Cash Flows: Net Income + Depreciation and Amortization Expense

Latest Twelve Months (LTM): Financial information is as of the latest twelve months through the date of this Quarterly Industry Update.

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