# **Quarterly Industry Update**

As of March 31, 2017 Industry: Healthcare Facilities

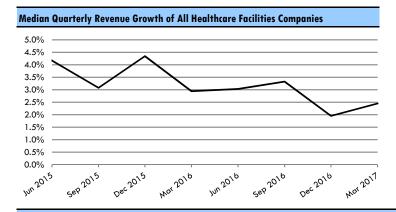


## Industry Summary

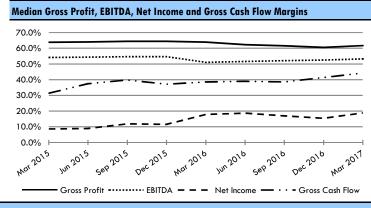
Cogent Valuation identified Healthcare Facilities publicly traded companies, IPOs, and recent M&A transactions within the Healthcare Facilities industry, which provides a basis for market and transaction pricing that can be used by your firm in estimating market sentiment and its impact on your firm's value. Over the last year since March 31, 2016, the median 52-week share price return of the Healthcare Facilities industry was -0.7%. Between March 31, 2015 and March 31, 2017, the median EV/EBITDA multiple decreased from 18.9 to 14.3. Furthermore, the median price-to-earnings multiple decreased from 45.1 to 25.9 over the same period.

Comparable Public Company Key Statistics											
Median 52-Week Return	-0.7%	-0.7% Median EV/Revenue Multiple				9.8x	M	Multiple	25.9x		
Median 3-Year CAGR Return	0.3%	Median EV/EBITDA Multiple			iple	14.3x	M	22.5x			
Comparable Public Company Market Price Returns As of March 31, 2017											
	YTD	3 Month	1 Year	2 Year	3 Year	5 Year	2016	2015	2014	2013	2012
Acadia Healthcare Company, Inc.	31.7%	31.7%	-20.9%	-22.0%	-1.1%	<b>2</b> 1.7%	-47.0%	2.0%	29.3%	102.7%	134.2%
Healthcare Realty Trust Incorporated	7.2%	7.2%	5.2%	8.2%	10.4%	8.1%	7.1%	3.7%	28.2%	-11. <b>2</b> %	29.2%
Medical Properties Trust, Inc.	4.8%	4.8%	-0.7%	- <b>6</b> .5%	0.3%	6.8%	6.9%	-16.5%	12.8%	2.2%	21.2%
Nobilis Health Corp.	0.8%	0.8%	-31.6%	-34.7%	30.7%	<b>59</b> .1%	-24.4%	-6.8%	1 <b>9</b> 1. <b>9</b> %	693.9%	-24.2%
Omega Healthcare Investors, Inc.	5.5%	5.5%	- <b>6</b> .5%	-9.8%	-0.5%	9.2%	-10.6%	-10.5%	31.1%	24.9%	23.3%
SunLink Health Systems, Inc.	28.6%	28.6%	216.3%	-4.5%	-0.2%	5.6%	31.2%	-32.9%	55.7%	- <b>26</b> .1%	-27.4%
Tenet Healthcare Corp.	19.3%	1 <b>9.3</b> %	-38.8%	-40.2%	-25.5%	-3.6%	-51.0%	-40.2%	20.3%	<b>29</b> .7%	58.2%
Universal Health Realty Income Trust	-1.7%	-1.7%	14.7%	7.1%	15.2%	10.2%	31.2%	3.9%	<b>20</b> .1%	-20.8%	<b>29</b> .8%
Ventas, Inc.	4.0%	4.0%	3.3%	-5.6%	2.4%	2.6%	10.8%	-21.3%	25.2%	-11.5%	17.4%
Median of Industry Public Companies	5.5%	5.5%	-0.7%	-6.5%	0.3%	8.1%	6.9%	-10.5%	28.2%	2.2%	23.3%

(Multiple year periods are calculated as the average annual return.)



Median Public Company Multiples of the Healthcare Facilities Industry



#### 3/31/2015 6/30/2015 9/30/2015 12/31/2015 3/31/2016 6/30/2016 9/30/2016 12/31/2016 3/31/2017 Date: EV/Revenues Multiple 7.9x 10.0x 6.8x 8.6x 9.8x 10.7x 6.9x 9.8x 9.8x 18.6x 17.0x 17.0x 17.3x 17.2x 15.1x 12.2x 14.3x 18.9x **EV/EBITDA Multiple** 45.1x 43.2x 48.7x 41.3x 31.6x 31.2x 29.3x 29.6x 25.9x Price/Earnings Multiple 25.3x 25.1x 23.6x 25.4x 27.5x 27.1x 24.0x 22.5x 26.2x EV/Gross Cash Flows Multiple

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# **Quarterly Industry Update**

As of March 31, 2017 Industry: Healthcare Facilities



### Industry Initial Public Offerings (dollars in millions, except share prices)

<u>Offer Date</u> 11/30/2016	<u>Company Name</u> Innovative Industrial Properties, Inc.	<u>Offer Price</u> \$20.00	<u>Shares Offered</u> 3.4	<u>Amount Raised</u> \$67.0	<u>Total Assets</u> N/A	<u>Debt</u> N/A	<u>LTM Revenues</u> N/A	<u>ltm ebitda</u> N/A	<u>LTM Net Income</u> N/A	<u>LTM Cash Flows</u> N/A
2/7/2014	Luz Saúde, S.A.	\$4.36	40.7	\$177.4	\$657.5	\$343.2	\$499.3	\$71.3	\$17.7	\$109.4
7/4/2013	International Healthway Corporation Limited	\$0.38	104.4	\$39.4	\$49.5	\$39.9	\$0.0	\$0.0	\$5.1	\$0.0
4/26/2013	American Realty Capital Healthcare Trust, Inc.	\$10.00	173.8	\$1,749.4	\$690.7	\$232.1	\$35.7	\$18.2	(\$10.6)	\$33.2
10/16/2012	MD Medical Group Investments Plc	\$12.00	22.5	\$270.5	\$201.5	\$61.7	\$109.5	\$49.5	\$35.2	\$52.8
3/24/2010	NorthWest Healthcare Properties Real Estate	\$9.74	17.5	\$170.5	N/A	N/A	N/A	N/A	N/A	N/A
8/22/2007	Parkway Life Real Estate Investment Trust	\$0.84	288.9	\$242.4	N/A	N/A	N/A	N/A	N/A	N/A
Median of All	I IPOs	nm	nm	\$177.4	\$429.5	\$146.9	\$72.6	\$33.8	\$11.4	\$43.0

nm: not meaningful

## Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

Transaction Date	<u>Target</u>	<u>Acquirer</u>	Transaction Size	<u>% Bought</u>	LTM Revenues	<u>EV/Revenues</u>		
4/21/2017	(Multiple Facilities)	Global Medical REIT, Inc.	\$10.0	100%	N/A	N/A	9 г	Size of M&A Transactions
4/21/2017	(Multiple Facilities)	Global Medical REIT, Inc.	\$10.0	100%	N/A	N/A	,	
2/24/2017	Abbotsford Private Hospital	Vital Healthcare Property	\$15.4	100%	N/A	N/A	8	
1/10/2017	Cape Coral Facility	Global Medical REIT, Inc.	\$7.3	100%	N/A	N/A		
12/20/2016	(Multiple Facilities)	AXA Real Estate	\$67.8	100%	N/A	N/A	7	
12/8/2016	Jardins de la Memoire	Aedifica SA	\$12.5	100%	N/A	N/A		
12/7/2016	Grand Rapids Healthcare	Carter Validus	\$43.5	100%	N/A	N/A	6 ع	
12/1/2016	JL Medical	ISEC Healthcare Ltd.	\$2.9	100%	N/A	N/A	Number of Transactions	
11/30/2016	(Multiple Facilities)	BC Partners	\$389.4	100%	\$162.0	2.4x	Trans	
11/23/2016	(Multiple Facilities)	Northern Horizon Capital	\$16.2	100%	N/A	N/A	jo Ja	
11/1/2016	(Multiple Facilities)	Second Spring Healthcare	\$1,100.0	100%	N/A	N/A	r n n	
11/1/2016	(Multiple Facilities)	Second Spring Healthcare	\$1,100.0	100%	N/A	N/A	<b>2</b> 3	
10/6/2016	(Multiple Facilities)	Skyline Healthcare, LLC	\$55.0	100%	N/A	N/A	2	
10/6/2016	(Multiple Facilities)	Skyline Healthcare, LLC	\$55.0	100%	N/A	N/A	2	
9/23/2016	Physician's ASC Management	Medical Facilities Corp.	\$20.6	72%	N/A	N/A	1	
8/2/2016	(Multiple Facilities)	CareTrust REIT, Inc.	\$6.9	100%	N/A	N/A		
7/22/2016	Hospice Of Southern Illinois	Cedarhurst Living, LLC	\$2.1	100%	N/A	N/A	0	
7/20/2016	HealthSouth Rehabilitation	Harrison Street Real Estate	\$111.5	100%	N/A	N/A		L <sup>45</sup> <sup>15</sup> <sup>15</sup> <sup>16</sup> <sup>16</sup> <sup>7</sup> <sup>16</sup>
Median of the	18 M&A Transaction Target	ts	\$16.2	100%	\$162.0	2.4x		7 7 7 5 5 7

#### Definitions of Financial Terms Used in this Quarterly Industry Update:

Enterprise Value (EV): Market Value of Equity + Market Value of Debt - Cash

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): Profitability metric sometimes also referred to as operating profit or operating earnings.

Gross Cash Flows: Net Income + Depreciation and Amortization Expense

Latest Twelve Months (LTM): Financial information is as of the latest twelve months through the date of this Quarterly Industry Update.

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