

# Quarterly Industry Update

As of June 30, 2016

Industry: Video Streaming and Content



## Industry Summary

Cogent Valuation identified Video Streaming and Content publicly traded companies, IPOs, and recent M&A transactions within the Video Streaming and Content industry, which provides a basis for market and transaction pricing that can be used by your firm in estimating market sentiment and its impact on your firm's value. Over the last year since June 30, 2015, the median 52-week share price return of the Video Streaming and Content industry was 12.9%. Between June 30, 2014 and June 30, 2016, the median EV/EBITDA multiple decreased from 18.2 to 16.0.

## Comparable Public Company Key Statistics

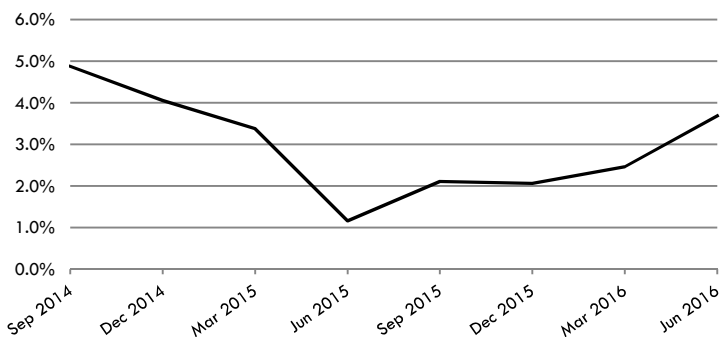
Median 52-Week Return	12.9%	Median EV/Revenue Multiple	2.4x	Median Price/Earnings Multiple	31.0x
Median 3-Year CAGR Return	7.2%	Median EV/EBITDA Multiple	16.0x	Median EV/Gross CF Multiple	20.2x

## Comparable Public Company Market Price Returns As of June 30, 2016

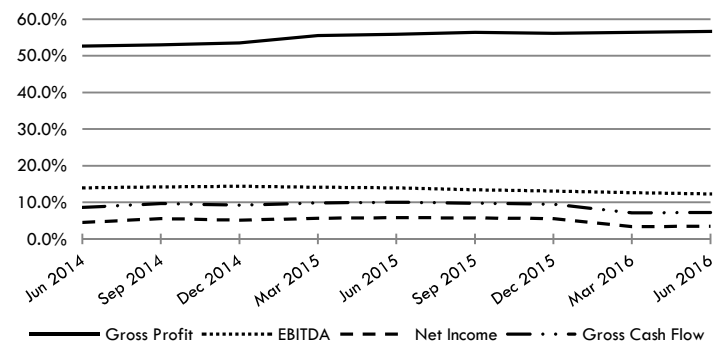
	YTD	3 Month	1 Year	2 Year	3 Year	5 Year	2015	2014	2013	2012	2011
Alphabet Inc.	-8.8%	-7.1%	33.0%	9.8%	N/A	N/A	44.6%	N/A	N/A	N/A	N/A
Brightcove Inc.	41.9%	41.0%	28.3%	-8.6%	0.2%	N/A	-20.3%	-45.0%	56.4%	N/A	N/A
Dish Network Corp.	-8.4%	13.3%	-22.6%	-10.3%	7.2%	11.3%	-21.6%	25.8%	59.1%	27.8%	44.9%
Facebook, Inc.	9.2%	0.2%	33.2%	30.3%	66.2%	N/A	34.1%	42.8%	105.3%	N/A	N/A
Limelight Networks, Inc.	2.1%	-17.7%	-62.2%	-30.2%	-12.8%	-20.0%	-47.3%	39.9%	-10.8%	-25.0%	-49.1%
Nefflix, Inc.	-20.0%	-10.5%	-2.5%	20.6%	44.8%	19.5%	134.4%	-7.2%	297.6%	33.6%	-60.6%
<b>Median of Industry Public Companies</b>	<b>-3.2%</b>	<b>-3.5%</b>	<b>12.9%</b>	<b>0.6%</b>	<b>7.2%</b>	<b>11.3%</b>	<b>6.9%</b>	<b>25.8%</b>	<b>59.1%</b>	<b>27.8%</b>	<b>-49.1%</b>

(Multiple year periods are calculated as the average annual return.)

## Median Quarterly Revenue Growth of All Video Streaming and Content Companies



## Median Gross Profit, EBITDA, Net Income and Gross Cash Flow Margins



## Median Public Company Multiples of the Video Streaming and Content Industry

Date:	6/30/2014	9/30/2014	12/31/2014	3/31/2015	6/30/2015	9/30/2015	12/31/2015	3/31/2016	6/30/2016
EV/Revenues Multiple	2.7x	2.4x	2.6x	2.6x	3.0x	2.7x	2.6x	2.2x	2.4x
EV/EBITDA Multiple	18.2x	17.5x	23.2x	14.8x	15.1x	15.8x	19.7x	18.3x	16.0x
EV/Gross Cash Flows Multiple	21.1x	20.8x	35.7x	37.4x	20.2x	18.8x	22.5x	21.9x	20.2x

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## Industry Initial Public Offerings (dollars in millions, except share prices)

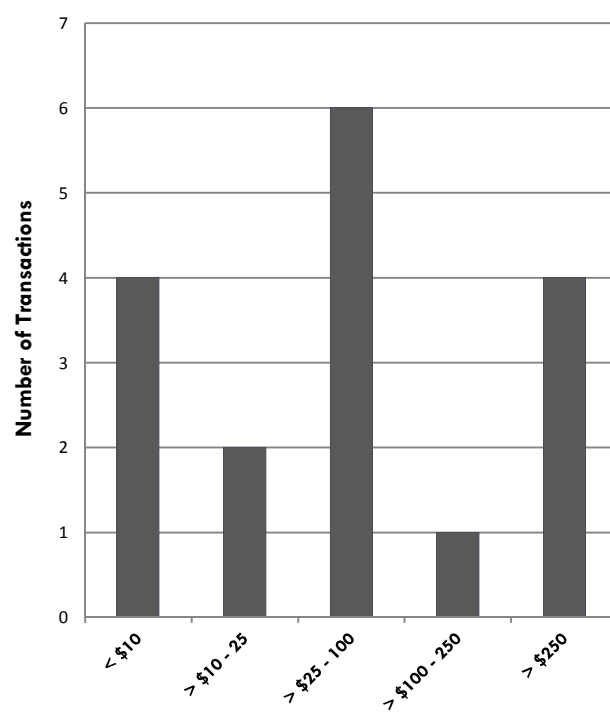
Offer Date	Company Name	Offer Price	Shares Offered	Amount Raised	Total Assets	Debt	LTM Revenues	LTM EBITDA	LTM Net Income	LTM Cash Flows
12/2/2013	SyQic Plc	\$1.01	4.0	\$5.2	\$5.9	\$0.7	\$5.1	\$0.9	\$0.7	\$1.0
5/17/2012	Facebook, Inc.	\$38.00	421.2	\$16,006.9	\$6,859.0	\$706.0	\$4,038.0	\$2,131.0	\$972.0	\$2,493.0
6/7/2007	Limelight Networks, Inc.	\$15.00	16.0	\$240.0	\$79.1	\$25.0	\$76.4	\$10.0	(\$9.4)	\$23.9
5/22/2002	Nefflix, Inc.	\$15.00	5.5	\$82.5	\$44.7	\$6.6	\$89.4	(\$12.0)	(\$22.5)	(\$6.4)
<b>Median of All IPOs</b>		<b>nm</b>	<b>nm</b>	<b>\$161.3</b>	<b>\$61.9</b>	<b>\$15.8</b>	<b>\$82.9</b>	<b>\$5.4</b>	<b>(\$4.3)</b>	<b>\$12.4</b>

nm: not meaningful, N/A: not applicable

## Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

Transaction Date	Target	Acquirer	Transaction Size	% Bought
6/30/2016	Versus LLC	Opal Energy Corp.	\$3.4	100%
6/21/2016	Cablevision Systems Corp.	BC Partners	\$19,433.3	100%
6/6/2016	Stitcher, Inc.	Midroll Media, LLC	\$4.5	100%
5/23/2016	IrishCentral LLC	N/A	\$3.0	100%
5/18/2016	Time Warner Cable	Charter Communications	\$78,746.5	100%
2/29/2016	Thomson Video Networks	Harmonic International AG	\$90.1	100%
12/18/2015	TeraLogics, LLC	Cubic Corporation	\$39.0	100%
12/17/2015	iConcerts SA	Stingray Digital Group Inc.	\$8.6	100%
10/19/2015	Elemental Technologies	Amazon Web Services, Inc.	\$296.0	100%
5/20/2015	Boxmedia Oy	Amino Technologies plc	\$11.6	100%
4/30/2015	ActiveVideo Networks, Inc.	Charter Communications	\$135.0	100%
3/20/2015	Pacific Avionics Pte. Ltd.	Rockwell Collins Inc.	\$24.0	100%
2/17/2015	HRTV, LLC	ODS Technologies, L.P.	\$73.4	100%
1/30/2015	DivX, LLC	NeuLion, Inc.	\$66.0	100%
10/31/2014	Fanhattan, Inc.	Rovi Corporation	\$38.1	100%
9/25/2014	Twitch Interactive, Inc.	Amazon.com, Inc.	\$842.0	100%
9/19/2014	Imago Group PLC	ScanSource, Inc.	\$40.6	100%
<b>Median of the 17 M&amp;A Transaction Targets</b>			<b>\$40.6</b>	<b>100%</b>

## Size of the 17 M&A Transactions (dollars in millions)



### Definitions of Financial Terms Used in this Quarterly Industry Update:

Enterprise Value (EV): Market Value of Equity + Market Value of Debt - Cash

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): Profitability metric sometimes also referred to as operating profit or operating earnings.

Gross Cash Flows: Net Income + Depreciation and Amortization Expense

Latest Twelve Months (LTM): Financial information is as of the latest twelve months through the date of this Quarterly Industry Update.

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